



SILKE COMMUNICATIONS ACQUIRES SALINAS AREA TWO-WAY COMMUNICATIONS COMPANY

3/24/2016 – Right on the heels of an announcement about its acquisition of a small cell network in the region north of the San Francisco Bay Area, Silke Communications has increased its presence in the Santa Cruz region with the purchase of Salinas-based Eden Radio.

Eden customers received notice of the change last week and it is effective immediately; the transition is expected to be seamless for customers. Silke expects Eden customers to be pleased with the new ownership, particularly because it will significantly expand their coverage via Silke's [FleetNet Digital network](#), which covers much of the West coast.

"We've been looking at Eden for quite a while," says Silke President Jim Silke, Jr. "It has a very competent staff, and a wonderful long-term customer base with a significant number of users who are looking to transition to the type of cutting-edge network we've built."

Silke already serves a number of agencies and companies located in the area, and this purchase further strengthens its Monterey Bay/Santa Cruz/Salinas customer base, which includes those in education, public safety, transportation/shipping, agriculture, government, hospitality, medical and senior living communities.

The company was founded in 1964 to serve Oregon's Willamette Valley. In 2009 it began a second phase of growth and expanded across Oregon and into Washington through a combination of acquisitions and new openings. In 2013 the company entered the California market. Since then it has acquired or opened branches in Salinas/Monterey/Santa Cruz and Sacramento. Last month it acquired more than a dozen communications sites in northern California.

Historically Silke has provided two-way radio-based communications equipment and built and operated a proprietary digital network, FleetNet™. Today it continues to expand the FleetNet network; provisions two-way radio solutions; and offers a wide breadth of communications solutions that include digital data services for fleet management and operational efficiency. The company is privately held. Learn more at silkecom.com, call 855-467-4553 or email info@silkecom.com.