



COMMUNICATIONS

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SILKE COMMUNICATIONS ACQUIRES SALEM'S SLATER COMMUNICATIONS

Eugene, OR -- Silke Communications is boosting its central Willamette Valley presence through the acquisition of Salem-based Slater Communications. Slater customers received notice of the change last week and it is effective immediately, although the transition should be seamless for customers.

Silke expects Slater customers to be pleased with the new ownership and will appreciate the balance of family ownership and the benefits that come from a larger company. "I think customers will find the same level of personal attention that you get with a family company, because we are still dedicated to that aspect of our approach. We're growing really fast, but we never forget who makes it possible, and that's our customers," says Andy Kittel, Vice President of National Business Development.

The deal includes a facility in southwest Salem. The site features easy access from I-5 and 99E, although the majority of the company's work takes place off-site for the convenience of its customers. "We find that in most of the markets we serve, our customers appreciate our willingness to make site visits and service calls," says Silke. "There are exceptions to that, and the office and shop is specifically outfitted to accommodate those customer needs."

Salem is not new territory for Silke. Its push-to-talk radio network, FleetNet Digital, has been in heavy use there, supported in part by four modern communications sites in the area. Silke already serves a number of agencies and companies located in Salem and sees room for growth. Typical candidates for equipment sales, service and coverage include: fleets, agriculture, government, hospitality, medical and senior living communities.

Silke Communications is western Oregon and southwest Washington's leading supplier of wireless radio solutions and communication tower services and spectrum. The company owns or manages nearly 40 state-of-the-art communications facilities. It also provides a full range of services, from site construction, maintenance and operation, to delivery of MHz, digital, conventional, LTR, P25, Nextedge, IDAS, and DMR networks. Visit www.silkecom.com for details.

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