



COMMUNICATIONS

Silke Purchases Monterey County's Peninsula Communications, Adding California to Service Territory

January 14, 2014 – Silke Communications announced today that it has acquired Monterey County's Peninsula Communications. The new location is Silke's third in the past six months, bringing its location count to six sites in Washington, Oregon and now, California. Four of the new locations have been acquisitions.

The Peninsula purchase includes what was formally known as the Monterey-Carmel Communications Corporation, its operations in Salinas, Monterey and Santa Cruz, a communications facility, two managed communications facilities and three leased tower sites.

Silke has already deployed its FleetNet™ Digital system to Peninsula customers. The push-to-talk radio network is one category of Silke's work that has defined its rapid growth in Oregon and Washington.

"The Monterey region shares some common threads with our Oregon and Washington operations in its customer segments. We see active agricultural, fishing, hospitality and transportation markets, to say nothing of the potential for broadband backhaul leases and other infrastructure opportunities," said President Jim Silke, Jr.

Silke expects Peninsula customers to be pleased with the new ownership. "We think customers will find the same level of personal attention that you get with a family company, because we are still dedicated to that aspect of our approach. We're growing quickly, but we never forget who makes it possible, and that's our customers," says Andy Kittel, who is Silke's Vice President of National Business Development.

The operational transition to Silke has been a smooth one, and existing staff have been augmented with another customer service representative. "We got to work immediately," Silke says. "We're learning things from the original Peninsula team, and they're learning from us. It's extremely satisfying to see the teams collaborate on behalf of our customers."

Silke Communications provides Washington, Oregon and California communications customers with wireless radio solutions and communication tower services and spectrum. The company owns or manages approximately 45 state-of-the-art communications facilities. Its proprietary FleetNet™ Digital radio network uses this system to serve customers across the west coast. Silke also provides a full range of services, from site construction, maintenance and operation, to delivery of MHz, digital, conventional, LTR, P25, NEXEDGE, IDAS, and DMR networks. Visit www.silkecom.com for details.